

Committee-of-the-Whole Minutes

Tuesday, January 17, 2012

PRESENT: Mayor Don Welvaert (*Chair*)
Alderman John Knaack (*Ward 1*)
Alderman Rick Meredith (*Ward 2*)
Alderman Scott Raes (*Ward 3*)
Alderman Ted Ronk (*Ward 4*)
Alderman Lori Turner (*Ward 5*)
Alderman Kevin Schoonmaker (*Ward 6*)
Alderman Sean Liddell (*Ward 7*)
Alderman Stephanie Acri (*Alderman At-Large*)

STAFF: Lew Steinbrecher, City Administrator
Maureen Riggs, City Attorney
Tracy Koranda, City Clerk
Ray Forsythe, Planning & Development Director
Alison Fleming, Human Resources Manager
Laura Duran, Parks Recreation Director
Bob Hafeman, Library Director
Kim Hankins, Interim Public Safety Director
Scott Hinton, City Engineer
Kathy Carr, Finance Director
Jeff Anderson, City Planner
Mike Waldron, Public Works Director
Nate Scott, IT Manager
Ike Sederstrom, Deputy Fire Chief
Ted Smith, Battalion Chief
Members of the Moline Fire Department

OTHERS: Tim Moen & Susan Moen, Professional Billing Services
Members of the Press

Mayor Welvaert called the meeting to order at 6:30 p.m. in Council Chambers.

Questions on the Agenda

Mayor Welvaert indicated that items numbers 1 & 3 would be removed from the Committee-of-the-Whole agenda. Additionally, Alderman Acri requested to have Council Bill 4001-2012, removed from the Consent Agenda of the formal Council Agenda.

Informational

Tim Moen, Professional Billing Services of Illinois, gave an overview of the attached detail regarding ambulance billing.

Agenda Items

1. **Proposed 2012 General Obligation Corporate Purpose Bonds.** Kathy Carr, Finance Director, stated that due to favorable interest rates in the current market and upcoming call dates on various bonds, it has been determined to be in the best interest of the City of Moline to borrow funds to refinance various bond issues and issue bonds to repay the temporary financing (line of credit) due to the extension of TIF #2. A motion was made by Alderman Liddell to approve. Seconded by Alderman Turner. Motion passed unanimously.
2. **Collateral Assignment of TIF Development Agreement between Phillips Lofts, LLC and BankOrion and Consent and Assignment of said Assignment by the City.** Maureen Riggs, City Attorney, indicated that in June 2011, the City executed a development agreement with Phillips Lofts, LLC (“Developer”), to facilitate redevelopment of property located at 1312 and 1320-1322 5th Avenue, Moline, into commercial space and 18 residential apartments. The City granted TIF assistance to Developer in the form of an incremental property tax rebate. Developer’s bank, BankOrion, has agreed to make two loans to the Developer in the aggregate principal amount of \$1,600,000 (the estimated eligible redevelopment project costs to be incurred by Developer), the proceeds of which shall be used by Developer for the acquisition, development and construction of the Project. As further security for the loans to Developer, Developer seeks to assign all payment rights under the development agreement to BankOrion until such time as all obligations of the Developer to the Bank with respect to the loans have been satisfied. The City agrees to execute a Consent and Acknowledgment to Collateral Assignment acknowledging the right of BankOrion to receive payments pursuant to the authority allowing assignment under the development agreement, and acknowledging that nothing contained therein shall affect the rights and obligations of the City under the development agreement. A motion was made by Alderman Meredith to approve. Seconded by Alderman Knaack. Motion passed with Alderman Schoonmaker abstaining due to employment.
3. **Approval of a Local Agency Agreement for Federal Participation for MFT Section 08-00239-00-RP, RiverTech Boulevard.** Scott Hinton, City Engineer, explained that the City of Moline has received a \$1,176,000.00 Federal earmark to construct RiverTech Boulevard behind the new Western Illinois University. The earmark is allocated to the City as Federal transportation funds through the Illinois Department of Transportation (IDOT). Approving this Agreement provides acknowledgement to IDOT that the City has sufficient funds set aside to cover all participating construction costs above the maximum federal contribution and all non-participating construction costs. A motion was made by Alderman Knaack to approve. Seconded by Alderman Schoonmaker. Motion passed unanimously.
4. **Approval of a Contract with Langman Construction, Inc. for MFT Section 12-00252-00-RP, 16th Street Reconstruction, 12th – 18th Avenues.** Scott Hinton, City Engineer, stated that bids were opened and publicly read on December 13, 2011 for MFT Section 252 with the following results:

\$548,377.61	Langman Construction
\$581,816.20	Walter D Laud
\$614,408.10	Valley Construction
\$643,135.75	Brandt Construction

A motion was made by Alderman Raes to approve. Seconded by Alderman Ronk. Motion passed with Alderman Schoonmaker abstaining due to employment.
5. **Approval of a Resolution for Improvement by Municipality Under the Illinois Highway Code for MFT Section 12-00252-00-RP, 16th Street, 12th – 18th Avenues.** Scott Hinton, City Engineer, indicated that a Resolution for Improvement is necessary to use budgeted MFT funds for the 16th Street reconstruction project. A motion was made by Alderman Raes to approve. Seconded by Alderman Meredith. Motion passed unanimously.

Discussion

Scott Hinton, City Engineer, gave an overview of the replacement needs of the corroded street lights that staff has investigated and has a preliminary plan for those replacements. Formal request for contracts will come at a later date.

Scott Hinton, City Engineer, indicated that with the increase of water fees, funds will be available to address areas in the City that experience discolored water as a result of old water pipes. Formal requests for contracts will come at a later date.

The meeting adjourned at 7:29 p.m.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read "Tracy A. Koranda".

Tracy A. Koranda
City Clerk

EMS BILLING CYCLE

By

Professional Billing Services of
Illinois, Inc.

AGENDA

- Summary of Billing Cycle from Call to Deposit
- 4 Levels of Service + Supplies & Mileage
- Who Pays what and why
- Document Training
- Increase Revenue

Summary of Billing Cycle

- Dispatched via 911 Protocol
- Medics provide medical services and signatures
- Medics fill out reports and are sent to PBS
- PBS reviews reports, verifies who is responsible for payment and bills
- PBS receives payment and balance bills secondary insurance and or patient if appropriate

4 Levels of Service

- Treat No Transport - \$100.00
 - Dispatched via 911 protocol and patient is treated but refuses ride to ER
 - Refusal Signature Required

4 Levels of Service

- Basic Life Support (BLS) - \$660.00
 - Dispatched 911 protocol and patient is treated and transported to ER with limited intervention
 - Approx 20% of calls

4 Levels of Service

- Advanced Life Support (ALS-1) - \$660.00
 - Dispatched via 911 protocol and patient is transported to ER with Advanced Life Support treatments given
 - Approx 77% of calls

4 Levels of Service

- Advanced Life Support (ALS-2) - \$770.00
 - Dispatched via 911 protocol and patient is transferred to ER with Advanced Life Support treatments given above ALS-1
 - Approx 1.5% of calls

Who Pays and Why

- Government Insurance including Medicare, Medicaid and Medicare Replacement Policies
- Private Insurance including BCBS, United Healthcare, Humana, Cigna plus hundreds of others

Who Pays and Why

- Medicare
 - Mandated by law to be a provider and accept their payment formulas and abide by their strict regulations
 - Medical Doctors can opt out

Who Pays and Why

How Medicare Pays

- They release a payment schedule fee on Jan 1st of every year of what they will **allow** for each level of service. BLS/ALS-1/ALS-2
- They will then pay 80% of their allowed amount
- The patient or secondary insurance is responsible for the balance

		ALLOW		20%	Write Off
			20.86	\$	

Who Pays and Why

Allowed VS Billed

- By Medicare policy we have to write off the difference between what was billed and what is allowed
 - This is where the term “Lost Revenue” has been misunderstood
 - This Amount is **un-collectable** and was never yours to begin with. By Federal Law to go after this amount would be illegal.

Who Pays and Why

Why Charge More than Medicare Pays?

- Private insurance and self pay are responsible for the entire billed amount plus they pay for Oxygen, IV and other supplies that you can not bill Medicare
 - If you billed only what Medicare allowed you would loose around \$400,000.00; which would truly be **Lost Revenue**

Who Pays and Why

Why not bill Medicare what they will pay and bill other insurance at non-discounted pricing?

- This would limit the write off amount
- If the patient is found to have other insurance you cannot increase the fee to another insurance company after billing Medicare rates

- “Lost Revenue”

City of Moline has a non-discount policy – Nothing is written off that is not mandated by law.

Document Training

- With the ever changing Medicare policies PBS provides free documentation training to the City of Moline
- Recommended to be done every year
- PBS will do training upon request

Increase Revenue

- Increase Rates for the levels of service provided and increase rates for supplies
- Begin scheduled transports of patients to and from the hospital
- Charge for fire truck calls to non-Moline residents
 - \$250 per hour per truck
 - \$70 per hour per fireman



Thank You

Professional Billing Services of
Illinois, Inc.